



WPC was formed to bring together experts in delivering business improvement across the Globe. Our people and solutions can deliver improvements together, including, business analysis, change management, process improvement, project management operational individuals and other services to help you grow, optimise and transform your business.

Our consultants together have over 150 years of experience in sectors covering:

- Transportation (Rail & Automotive)
- 02 Manufacturing
- 1 Industrial
- o4 Financial
- Public services
- 06 Nuclear
- o7 MOD

### SERVICES

# Global Sourcing & Supply

Working with leading suppliers & manufactures across industries WPC locate, negotiate and manage logistics to provide your company with any requirements. Using SQDCPE (Safety, Quality, Delivery, Cost, People, Environment), WPC can help your company obtain the correct specified products & parts, at the correct time, with reduced inventory at a far better cost. WPC can also assist with the any tendering process taking some of the strain away from the process.

# Project Management & Localisation

WPC provides a team of TPS trained experts who can manage a full portfolio of Project Management skills. This can include a detailed revision of a companies operations right through to building production / overhaul facilities. Ideal for the localisation of production in the relevant country where a product may be required. Training for local management is included allowing a company to build and grow their production footprint in their region. This allows experience to shared, building the regions economy & employment.

# Supplier Rationalisation

We can help you strengthen your category excellence, commodity volatility, strategic supplier relationships and supply chain solutions. Reducing the cost of the purchasing function.

### SERVICES

## Obsolescence Management

Obsolescence can be a problem for manufacturers and their clients who wish to service the investment into the future. Ensure you have full visibility of any product you may require and its availability over decades. This helps ensure parts are your investment is protected into the future.

## Inventory Management

With smart inventory management, your business will enjoy many benefits WPC expert systems provide a "just in time" solution. This reduces stock held and the cost of stock investment but allows seamless supply.

### Financial Transactions

WPC can reduce costs and streamline payments between supplier & purchaser by facilitating any financial transaction. Providing a single source to purchase products and WPC will forward payment to any client / end user. This reduces purchase orders and any commissions to representatives.

# Political Lobbying

WPC can offer a lobbying service to get your message to the highest level to assist in delivering the growth you are looking for.



### WPC OFFERS

- Leadership Coaching
- Business Improvement
- Business Transformation
- Lean Implementation
- Lean Learning Academies
- Product Sourcing





# WPC is not just capable of transforming your company's material supply issues ...

we also employ skilled business analysis practitioners who have worked "hands on" in benchmark manufacturing companies prior to coaching all levels of business, from creation of visual standards on the "shop-floor" to "one on one" shadowing and coaching to develop more effective behavious and encourage a better culture across the business.



#### VALUE ADDING

"WPC are equally capable of providing tactical (lowering inventories, shortening lead-times) advice using proven Current State/Future State Process Mapping methodologies, targeting improvement areas then prioritising activities to give best "bang for the buck" based on well-known (lean) manufacturing techniques. Providing benchmarking along each step".

We can/will also support your strategic efforts in understanding where your businesses "value adding" efforts are best focused.

### PRODUCT SUPPLY

# European Sourced & Accredited Supply

- Shunting Locomotives DEL, Electric- Battery based Bi Mode
- Track Maintenance Equipment
- Track Infrastructure Parts & Systems
- Condition Based Monitoring & Predictive Systems and CMMS for Maintenance applications
- Freight Wagons
- Power Systems Battery Charger, SIVs
- Track Solutions Insulated Joints Track Gauges

  Point Operating Equipment Level Crossing Systems

  Track Fasteners
- Light Rail Charging Systems Catenary Free Infrastructure
- Mobile Battery Lighting Systems

Can WPC help promote your product & services to a Global Market?

"WPC has the expertise to locate such products. By working to your specifications we search out the real manufacture and provide that product direct to you.

Providing you with massive savings.

For instance a manufacturer might specify a component as their own and what could be a simple and well known branded product but hide it behind a bespoke part number or a non-descriptive description. WPC can work with our client to lift the mystery and help source the parts direct, cutting out the specifier but still ensuring you are supplied the correct product to the correct specification".



### UK SERVICE PROVIDER - SUPPLIER RATIONALISATION & WAREHOUSE REORGANISATION

Analyse various key suppliers delivery effectiveness. We placed more focus on "Just in time delivery" to reduce inventory, prevent stock outs and increase cash flow.

WPC also support developing Warehouse optimisation to provide more efficient collection of parts for general maintenance of the fleet.

### Asian Manufacturer - UK

WPC managed the provision of parts including importation, overhaul, float injection and service for a legacy fleet operation in UK for the 9 year rehabilitation programme.

## UK / Global Client - Service Sites

WPC- worked with our client across all 10 of their service sites in the UK and various European sites to develop a Obsolesce Management System to ensure suppliers could continue to provide parts for the duration of the life of relevant train in service.

This prevented the expense of redesigning & manufacturing parts that may become obsolete for the 40 year life span of a train and created a "Red Flag" should any product be at risk of not being in production from the OE manufacturer.

# Global Manufacture - Germany

WPC - worked with this customer to locate and source a selection of products for a light tram system in Holland.

# CONTACT US FOR MORE INFORMATION

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